

REVISED AND AMENDED - 22nd May 2009

Australian Maritime College	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Australian Maritime College	JNB407	Financial Resource Management	BFA582	Financial Reporting & Analysis	31/1/2008
Australian Maritime College	JNB434	Business Research Methods	BEA681	Statistics for Managers	31/1/2008
Australian Maritime College	JNB508	Business Research	BEA681	Statistics for Managers	31/1/2008
Australian Maritime College	N26020	Human Resource Management		1 unspecified elective	22/6/2007

Australian National University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Australian National University	BUSN1001	Business Reporting and Analysis	BFA103	Accounting and Financial Decision Making	22/12/2008
Australian National University	BUSN1002	Accounting Processes & Systems		This unit is not the equivalent of BFA221 - it is	22/12/2008
Australian National University	BUSN2011	Management Accounting	BFA261	Management Accounting	22/12/2008
Australian National University	BUSN2015	Company Accounting	BFA201	Financial Accounting	6/1/2009
Australian National University	BUSN3001	Accounting Theory	BFA302	Accounting Theory	6/1/2009
Australian National University	BUSN3002	Auditing	BFA303	Auditing	22/12/2008
Australian National University	BUSN3014	Principles of Taxation Law	BFA391	Taxation	6/1/2009
Australian National University	FINM2002/FINM704	Financial Instruments & Risk Management	n/a	credit for 3rd year unit, so not allowed	1-May-09

Central Queensland Uni	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Central Queensland Uni	ACCT11059	Using Accounting for Decision Making	n/a	Insufficient detail.	8/5/2009
Central Queensland Uni	HRMT1902	External Principles of Employment Relations	BMA241	Workplace Relations	8-Jan-09
Central Queensland Uni	LAWS19033	Taxation Law and Practice A	n/a	Insufficient detail.	8/5/2009
Central Queensland Uni	MATH11246	Quantitative Methods A	n/a	Insufficient detail.	8/5/2009

Charles Darwin University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval

Charles Sturt University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Charles Sturt University	ACC210	Management Accounting 1	n/a	Insufficient information.	11/5/2009
Charles Sturt University	ACC280	Health Services Accounting	n/a	Insufficient information.	11/5/2009
Charles Sturt University	ACC282	Financial Accounting A	n/a	Insufficient information.	11/5/2009
Charles Sturt University	ACC288	Accounting Information Systems	n/a	Insufficient information.	11/5/2009
Charles Sturt University	ACC310	Management Accounting 2	n/a	Insufficient information.	11/5/2009
Charles Sturt University	ACC331	Auditing and Assurance Services	n/a	Insufficient information.	11/5/2009
Charles Sturt University	ACC341	Accounting Theory	n/a	Insufficient information.	11/5/2009
Charles Sturt University	ECO210	Labour Economics		Not equivalent to BEA306 but can give unspeci	13/5/2009
Charles Sturt University	ECO215	Managerial Economics for Business	BEA305	Industrial Organisation	15-Jan-07

Charles Sturt University	FIN211	Financial Management	n/a	Insufficient information.	13/5/2009
Charles Sturt University	FIN221	Investments	BEA286	Investment Analysis	13/5/2009
Charles Sturt University	FIN230	Financial Institutions and Markets	BEA321	Banking and Financial Institutions	13/5/2009
Charles Sturt University	FIN340	International Finance	BEA384	International Finance	13/5/2009
Charles Sturt University	HRM210	Human Resource Management	BMA121	Management of Human Resources	16/10/2007
Charles Sturt University	HRM320	Issues in HRM	BMA330	Strategic Issues in HRM	16/10/2007
Charles Sturt University	HRN502	Human Resource Management	BMA583	Human Resource Management	14/5/2007
Charles Sturt University	LAW220	Business Organisations Law	n/a	Insufficient information.	11/5/2009
Charles Sturt University	LAW330	Finance Law	n/a	Insufficient information.	11/5/2009
Charles Sturt University	LAW370	Law of Employment	n/a	Insufficient information.	11/5/2009
Charles Sturt University	MGT210	Organisational Behaviour	n/a	Insufficient information.	13/5/2009
Charles Sturt University	MGT230	Business and Professional Ethics	n/a	Insufficient information.	13/5/2009
Charles Sturt University	MGT330	Business Strategy	n/a	Insufficient information.	13/5/2009
Charles Sturt University	MGT340	International Business Management	BMA1/281	Introduction to International Business	16/10/2007
Charles Sturt University	MKT220	Buyer Behaviour	n/a	Insufficient information.	13/5/2009
Charles Sturt University	MKT320	International marketing	BMA282	International marketing	16/10/2007
Charles Sturt University	MKT325	Internet Marketing	BMA208/308	Electronic Marketing	16/10/2007
Charles Sturt University	MKT340	Strategic marketing and management	BMA351	Marketing Management	16/10/2007
City University of Hong Kong	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
City University of Hong Kong	EF3440	Microeconomics for Business Strategy	BEA302	Economics, Management & Organisation	22-Jun-07
City University of Hong Kong	EF4313	Corporate Finance 1	BEA343	Corporate Finance 1	22/6/2007
City University of Hong Kong	EF4320	Advanced Security Analysis & Portfolio MGM	BEA286	Investment Analysis	22/6/2007
City University of Hong Kong	EF4480	Industrial organisation	BEA305	Industrial Organisation	
City University of Hong Kong	EF4485	Economic Strategy & Game Theory	BEA235	Thinking Strategically: The Competitive Edge	22/6/2007
City University of Hong Kong	EF4520	Principles of Option Pricing	BEA380	Derivative Securities	22/6/2007
City University of Hong Kong	MGT2411	Creativity & Innovation	BMA326	Entrepreneurship & Innovation	2-Mar-07
City University of Hong Kong	MGT4208	Cross-Cultural Negotiation		1 Unspecified Level 2 Elective	2-Mar-07
City University of Hong Kong	MKT4622	Services Marketing	BMA258	Services Marketing	2-Mar-07
City University of Hong Kong	MKT4624	Retail Management		1 Unspecified Level 2 Elective	2-Mar-07
Colorado State University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Colorado State University	BF310 03	Financial Markets and Institutions	BEA321	Banking & Financial Institutions	22/6/2007
Colorado State University	BFA355 03	Principles of Investments	BEA286	Investment Analysis	22/6/2007
Colorado State University	EC306 03	Intermediate Microeconomics	BEA200	Intermediate Microeconomics	22/6/2007
Colorado State University	EC335/EA335	Introduction to Econometrics	BEA242	Introduction to Econometrics	22/6/2007

Curtin Uni of Technology	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Curtin Uni of Technology	1234	Economics 100	BEA110	Economics for Business	13/1/2008
Curtin Uni of Technology	3820	Business to Business Marketing 322	n/a	No equivalent. Insufficient information.	29/4/2009
Curtin Uni of Technology	3822	Sales Management 230		1 unspecified elective	26/9/2007

Curtin Uni of Technology	4375	Marketing of Services 311 (MS311)	BMA258	Services Marketing	9/11/2007
Curtin Uni of Technology	4436	Human Resource Management 200	BMA1/221	Human Resource Management	26/9/2007
Curtin Uni of Technology	9754	Finance (International) 302	BEA384	International Finance	13/5/2009
Curtin Uni of Technology	9986	Asian Management 301	BMA285/385	Managing Business in the Asia Pacific	23/7/2007
Curtin Uni of Technology	10804	Accounting (Systems) 204	BFA221	Accounting Information Systems	Sem 1, 2007
Curtin Uni of Technology	10815	Economic Techniques 102	BEA240	Quantitative Economic Analysis	13/1/2008
Curtin Uni of Technology	10830	Business Information Systems 100	KXI101	Business Information Systems	9/11/2007
Curtin Uni of Technology	10834	Accounting (International) 363	BFA103	Accounting and Financial Decision Making	23/7/2007
Curtin Uni of Technology	10836(v.3)	Introductory Econometrics 211	BEA242	Introduction to Econometrics	1/5/2009
Curtin Uni of Technology	10841	Law Business Organisations 222	BFA 141	Commercial Transactions. Equivalent if taken v	2007
Curtin Uni of Technology	10850	Marketing 100	BMA151	Principles of Marketing	2007
Curtin Uni of Technology	10987	Accounting 100	BFA103	Accounting and Financial Decision Making	2008
Curtin Uni of Technology	10989	Accounting (Auditing) 300	BFA303	Auditing	2007
Curtin Uni of Technology	11038	Finance Corporate 307	BEA343	Corporate Finance	23/9/2008
Curtin Uni of Technology	11041	Taxation	BFA391	Taxation	2007
Curtin Uni of Technology	12607	Finance (Principles) 215	BFA181	Financial Management	Sem 1, 2008
Curtin Uni of Technology	305228	Accounting (Financial) 250	BFA104	Accounting Context & Method	Sem 2, 2008
Curtin Uni of Technology	305229	Accounting (External Reporting)	BFA201	Financial Accounting	Sem 1, 2008
Curtin Uni of Technology	305302(v.2)	Economics (Asian-Pacific Markets) 300	n/a	No equivalent. Insufficient information.	1/5/2009
Curtin Uni of Technology	MTM304	Event Management		1 unspecified elective	1/4/2008

Deakin University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Deakin University	MAA201	Accounting Concepts and Systems	BFA103	Accounting & Financial Decision Making	4/2/2009
Deakin University	MAA202	Accounting for Planning and Control	n/a	Insufficient information.	11/5/2009
Deakin University	MAA203	Accounting Concepts and Systems	BFA103	Accounting & Financial Decision Making	4/2/2009
Deakin University	MAA302	Strategic Management Accounting	n/a	Insufficient information.	11/5/2009
Deakin University	MAE201	Competition and Industry	BEA200	Intermediate Microeconomics	13/5/2009
Deakin University	MAE202	National economic policy	BEA220	Intermediate Macroeconomics	13/5/2009
Deakin University	MAE303	International Economics	BEA202	International Economics	13/5/2009
Deakin University	MAF101	Fundamentals of Finance	BEA1XX	Principles of Finance	13/5/2009
Deakin University	MAF202	Money and Capital Markets	n/a	Insufficient information.	13/5/2009
Deakin University	MAF203	Business Finance	BEA343	Corporate Finance	13/5/2009
Deakin University	MAF255	Financial Planning	n/a	Insufficient information.	13/5/2009

Deakin University	MAF302	Corporate Finance Previously: Advanced Business Finance Topics include: issues in valuations; business planning for growth and development; advanced capital budgeting; financing choices and financial risk management; mergers and takeovers, and financial distress and business failure. Assessment Assignment 2500 words 20%, tests 10%, three-hour examination 70%	BEA343	Corporate Finance	23/11/2007
Deakin University	MAF307	Equities and Investment Analysis	BEA286	Investment Analysis	13/5/2009
Deakin University	MAF707	Portfolio Investments and Financial Planning	n/a	Insufficient information.	13/5/2009
Deakin University	MLC101	Business Law	BFA141	Commercial Transactions	21/1/09
Deakin University	MLC203	Corporations Law	n/a	Insufficient information.	11/5/2009
Deakin University	MLC301	Principles of Income Tax Law	n/a	Insufficient information.	11/5/2009
Deakin University	MLL336	International Commerical Law	n/a	Insufficient information.	11/5/2009
Deakin University	MLL375	Environmental Law	n/a	Insufficient information.	11/5/2009
Deakin University	MLL378	Banking Law and Securities	n/a	Insufficient information.	11/5/2009
Deakin University	MLM740	International Commerical Law	LAW663	International Trade Law	12-Feb-08
Deakin University	MMH230	Human Resource Management	n/a	Insufficient information.	13/5/2009
Deakin University	MMH232	Human Resource Development	n/a	Insufficient information.	13/5/2009
Deakin University	MMH348	Advanced Human Resource Management	n/a	Insufficient information.	13/5/2009
Deakin University	MMH349	Industrial Relations	n/a	Insufficient information.	13/5/2009
Deakin University	MMH352	International and Comparative Human Resource Management	n/a	Insufficient information.	13/5/2009
Deakin University	MMH709	Managing Employee Relations for Organisational Effectiveness	BMA581	Organisational Behaviour or an unspecified elective	11/1/2008
Deakin University	MMK277	Marketing Management	n/a	Insufficient information.	13/5/2009
Deakin University	MMK351	Services Marketing	n/a	Insufficient information.	13/5/2009
Deakin University	MMK733	Strategic Marketing	n/a	Insufficient information.	13/5/2009
Deakin University	MMK751	Services Marketing	BMA258	Services Marketing	17/6/2008
Deakin University	MMM132	Management	n/a	Insufficient information.	13/5/2009
Deakin University	MMM343	Business Ethics	n/a	Insufficient information.	13/5/2009
Deakin University	MMM365	Strategic Management	n/a	Insufficient information.	13/5/2009
Deakin University	MMM367	Operations and Quality Management	n/a	Insufficient information.	13/5/2009
Deakin University	MMM382	International Business	n/a	Insufficient information.	13/5/2009
Deakin University	MPE707	International Banking and Finance	BEA702	International Finance	12-Feb-08
Deakin University	MPE711	Global Trade & Markets	BEA703	International Trade	12-Feb-08
Deakin University	MPE781	Economics for Managers	n/a	Insufficient information.	13/5/2009
Deakin University	MPM706	Strategic Management	BMA799	Strategic Management	11-Jan-08
Deakin University	MPM721	Organisational Behaviour	BMA581	Organisational Behaviour	8-Aug-08
Deakin University	MPM722	Human Resource Management	BMA583	Human Resource Management	11-Jan-08
Deakin University	MPM735	International Business Management	BMA774	International Business Management	22-Feb-07
Deakin University	MPR751	Financial Reporting and Analysis (Residential)	n/a	Insufficient information.	13/5/2009
Deakin University	MSC220	Small Business Systems	n/a	Insufficient information.	13/5/2009

Deakin University	MSC347	Information Systems Management	n/a	Insufficient information.	13/5/2009
Deakin University	MSQ171	Business Data Analysis	n/a	Insufficient information.	13/5/2009
Disted-Stamford college	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Edith Cowan University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Edith Cowan University	ACC1100	Accounting 1	BFA103	Accounting and Financial Decision Making	28/12/2008
Edith Cowan University	ACC2360	Managerial Accounting	BFA261	Management Accounting	22/12/2008
Edith Cowan University	ECF1120	Finance 1	BFA181	Financial Management	2008
Edith Cowan University	LAW1100	Legal Framework 1	BFA141	Commercial Transactions	22/12/2008
Edith Cowan University	MAN1100	Management 1	BMA101	Introduction to Management	2008
Edith Cowan University	MKT1100	Marketing 1	BMA151	Principles of Marketing	2008
Edith Cowan University	MKT3195	Services Marketing	BMA258	Services Marketing	2008
Flinders University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Flinders University	BUSN1007	Introductory Microeconomics	BEA1XX PE1	Principles of Economics-1	1-May-09
Flinders University	BUSN1008	Introductory Macroeconomics	BEA1XX PE2	Principles of Economics-2	1-May-09
Flinders University	BUSN1009	Quantitative Methods	BEA140	Quantitative Methods	1-May-09
Flinders University	BUSN2004	Introduction to Business Law	BFA141	Probably equivalent to BFA141 Commercial Tr	8-May-09
Flinders University	BUSN2004	Quantitative Methods	n/a	Insufficient information.	8-May-09
Free University of Bozen-Bolzano	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Griffith University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Griffith University	2003IRL	Labour Market Issues		1 unspecified elective	24/5/2007
Griffith University	2032MKT	Global Marketing	BMA2/382	International Marketing	24/5/2007
Griffith University	3006IRL	Negotiation		1 unspecified elective	24/5/2007
Griffith University	3038IRL	Industrial relations Strategies and Practices		1 unspecified elective	24/5/2007
Griffith University	3042MKT	Strategic International Marketing	BMA382	International Marketing	27-Jul-07
Hebei University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Institut Prima Bestari (formerly Pine Academy)	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Institut Prima Bestari (formerly Pine Academy)	AF113	Cost and Management Accounting	BFA261	Management Accounting	23-Mar-07

Institut Sinaran	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
INTI International University College	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
James Cook University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval

James Cook University	CP5231	Internetworking I		1 Unspecified Elective	19-Mar-07
James Cook University	EC2000	Macroeconomic Policy	BEA220	Intermediate macroeconomics	29-Sep-07
James Cook University	EC2002	Managerial Economics		1 unspecified level 2 economics elective	29-Sep-07
James Cook University	EC2413	Introductory Econometrics	BEA241	Research Methods for Finance	29-Sep-07
James Cook University	MG2776	Management of Negotiations and Employee Relations.		No Equivalent. Insufficient information.	29-Apr-09

Johannes Kepler University Linz	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Johannes Kepler University Linz	247305	Introd to International Business	BMA181	Intro to International Business	17/5/2007

La Trobe University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
La Trobe University	BUA4FMA	Financial and Management Accounting	BFA582	Financial Reporting and Analysis	2/4/2008
La Trobe University	BUA4IBE	International Business Environment	BMA774	International Business Management	2/4/2008
La Trobe University	BUA4ISM	Issues in strategic management	BMA799	Strategic Management	2/4/2008
La Trobe University	BUA4MGT	Management Fundamentals		Unspecified Elective	2/4/2008
La Trobe University	BUA4MKG	Marketing	BMA584	Marketing Management	2/4/2008
La Trobe University	BUA4OB	Organisational Behaviour	BMA581	Organisational Behaviour	2/4/2008
La Trobe University	BUA4SHR	Strategic Human Resource Management	BMA583	Human Resource Management	2/4/2008
La Trobe University	BUA5GCS	Governance and Corporate Social Responsibility	BFA720	Introduction to Corporate Governance	2/4/2008
La Trobe University	ECO1IOA	Introduction to Quantitative Analysis	BEA240	Quantitative Economic Analysis	23/2/2009
La Trobe University	ECO2MAT	Macroeconomic Theory	BEA220	Intermediate Macroeconomics	23/2/2009
La Trobe University	FIN22FIN	Finance	BFA181	Financial Management	25/9/2007

Management Institute of Singapore (Curtin Prog.)	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval

Massey University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Massey University	110.100	Introductory Accounting	BFA103	Accounting & Financial Decision Making	30-Jan-09
Massey University	110.209	Intermediate Financial Accounting	BFA201	Financial Accounting	30-Jan-09
Massey University	110.229	Management Accounting	BFA261	Management Accounting	30-Jan-09
Massey University	110.230	Introductory Financial and Management Accounting	BFA104	Accounting Context & Method	30-Jan-09
Massey University	152.100	Introduction to Organisations & Management	BMA101	Introduction to Management	2007

Massey University	155.100	Introduction to Business Law	BFA141	Commercial Transactions	30-Jan-09
Massey University	161.110	Introductory Business Statistics	BEA140	Quantitative Methods	2008
Massey University	178.100	Principles of Macroeconomics	EA110; BEA13	Economics for Business; Foundations of Econo	2007

Melbourne Institute of Business and Technology	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Metropolitan College (Curtin programme)	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Metropolitan College (Curtin programme)	10815	Economic Techniques	BEA240	Quantitative Economic Analysis	17-Oct-07
Metropolitan College (RMIT programme)	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Metropolitan College (RMIT Uni twinning program)	ACCT1052	Corporate Accounting	BFA201	Financial Accounting	8-Aug-07
Metropolitan College (RMIT Uni twinning program)	ACCT1058	Auditing 1	BFA303	Auditing	8-Aug-07
Metropolitan College (RMIT Uni twinning program)	ACCT 1062	Management Accounting & Business	BFA261	Management Accounting	8-Aug-07
Metropolitan College (RMIT Uni twinning program)	ACCT 1178	Financial Accounting	BFA103	Accounting and Financial Decision Making	2007
Metropolitan College (RMIT Uni twinning program)	BAFI 1011	Business Finance	BFA181	Financial Management	8/8/07
Metropolitan College (RMIT Uni twinning program)	ECON 1015	Macroeconomics	BEA110	Economics for Business	2007
Metropolitan College (RMIT Uni twinning program)	ECON 1024	Prices & Markets	BEA110	Economics for Business	2007
Metropolitan College (RMIT Uni twinning program)	ECON 1034	Business Statistics 1	BEA140	Quantitative Methods	2007
Metropolitan College (RMIT Uni twinning program)	ISYS 2058	Business Computing 1	KXI101	Business Information Systems	2007
Metropolitan College (RMIT Uni twinning program)	JUST 1022	Commercial Law 1	BFA141	Commercial Transactions	2007

Monash University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Monash University	AFC2120	Financial Accounting		Maybe BFA301 but not enough information.	6/1/2009
Monash University	AFF3111	Personal Financial Planning	BFA305	Financial Planning. Credit for existing BFA305	1/5/2009
Monash University	AFF3331	International Banking and Finance	n/a	No equivalent.	1/5/2009
Monash University	AFC3340	Options, financial futures and other derivatives	n/a	credit for 3rd year, so not allowed	1-May-09

Monash University	AFF5230 + AFF5250	Financial Markets & Long Term Funding + Corporate Treasury Management (These two units combined are equivalent)	BFA703	Introduction to Financial Management	12/2/2008
Monash University	AFG9040	Accounting Theory & Current Issues		More information required.	6/1/2009
Monash University	AFW1000	Principles of Accounting and Finance	BFA104	Accounting Context and Method	15/1/2009
Monash University	AFW2491	Company Reporting The current Australian reporting and regulatory framework applicable to reporting entities including an analysis of significant accounting standards, professional reporting requirements and legal and stock exchange requirements. Accounting for corporate groups and issues in financial reporting are also explored. Assessment: Tutorial: 10% + Assignments: 20% + Examination: 70%		Not enough information - no content/text.	6-Jan-09
Monash University	AFW3121	Investments and portfolio management	BFA286	Investment Analysis	1-May-09
Monash University	AFX9500	Introductory Accounting	BFA707	The Accounting Framework	12-Feb-08
Monash University	AFX9510	Quantitative Methods	BEA140	Quantitative Methods	1-May-09
Monash University	AFX9530	Financial Accounting		More information required.	6/1/2009
Monash University	AFX9550	Management Accounting	BFA261	Management Accounting	8/5/2009
Monash University	BTF3931	Taxation Law Previously: Taxation Assessable income and exempt income; deductions; special classes of taxpayers including trusts, partnerships and companies; objections and appeals; capital gains tax; fringe benefits tax; superannuation; eligible termination payments; tax collection; goods and services tax. Assessment: Assignment (2000 words): 30% + Examination (3 hours, open-book): 70%		Maybe BFA391 but not enough information abo	6/1/2009
Monash University	BTF1010	Commercial Law	BFA141	Commercial Transactions	22-Dec-08
Monash University	BTW3221	Taxation Law and Practice		As BTF3931 - not enough information.	6/1/2009
Monash University	BTW3241	Employment Law	N/A	No equivalent.	20-Nov-08
Monash University	BTW3281	Marketing Law This subject involves a study of the legal framework which operates in relation to marketing decisions and practice. It examines the impact of common law, legislation and self-regulating codes of practice in the market place. Particular topics covered include intellectual property rights, product development and promotion, product safety and quality, the regulation of unfair and anti-competitive conduct and electronic marketing and the law. Assessment: Research assignment (2500 words): 30% + Examination (3.5 hours, includes 30 minutes for reading and note-taking): 70%		No equivalent.	2008
Monash University	BTX9020	Business Law	BFA706	Business Law	12.2.08
Monash University	ECF1100 + ECF1200	Microeconomics Macroeconomics	BEA110 + BEA130	Economics for Business Foundations of Economic Policy	1-Feb-08
Monash University	ECF3120	Consumer economics	n/a	No equivalent.	1-May-09
Monash University	ETW1102	Business Statistics	BEA140	Quantitative Methods	1-May-09

Monash University	FIT3025	Information Technology Project	BSA302	IS Project	18-Jan-07
Monash University	MGC1010	Managing people and Organisations		No equivalent.	2008
Monash University	MGW1100	Managerial Communication		No equivalent.	2008
Monash University	MGW2230	Organisational Behaviour		No equivalent.	2008
Monash University	MGW2322	Recruitment and Selection Previously: Recruitment, Selection, Placement Context of recruitment, selection and placement processes in human resource consulting. Professional ethics and compliance with legal requirements. Appropriate methods for describing the job, attracting the right person, assessing applicants, short listing and selection. Issues and current practice and trends in recruitment and selection. Assessment: On-campus and off-campus: Individual assignment (2000 words): 20% + Individual assignment (3000 words): 30% + Examination (3 hours): 50%		No equivalent.	2008
Monash University	MGW2323	Employment Relations		No equivalent.	2008
Monash University	MGW2351	International Business		No equivalent.	2008
Monash University	MGW2430	HRM		No equivalent.	2008
Monash University	MGW2501	Intro to Tourism	A104 OR BMA	This may count for either unit but not both.	9/12/2008
Monash University	MGW2520	Travel and Tour Management Previously: Travel Services Management This unit considers processes and issues involved in travel and tour management. The first half considers the operations of travel agents. The second considers group tours, including the roles of tour designers, tour managers and tour guides. Assessment: Two assignments (each 2000 words): 50% + Examination (3 hours): 50%		No equivalent.	2008
Monash University	MGW2601	Tourism Planning		One unspecified elective.	
Monash University	MGW3430	International HRM		No equivalent.	2008
Monash University	MGW3401	Strategic Management		No equivalent.	2008
Monash University	MGW3541	Tourism Management Projects Project description, environmental assessment, tourism profile, revenue projections, investment analysis, management plan, staffing, marketing. Assessment: On-campus: Group assignment (2000 words): 10% + Individual assignment (3000 words): 30% + Individual assignment (5000 words): 50% + Group presentation: 10%		No equivalent.	2008
Monash University	MGW3352	Service Operations Management		No equivalent.	2008
Monash University	MGW3502	Tourism Policy	BMA311	Destination Management. Equivalent if complete	9-12-08
Monash University	MGW3681	International Management		No equivalent.	2008
Monash University	MGX9761	Strategic Management	BMA799	Strategic Management	2007
Monash University	MGX9940	Managerial Effectiveness	BMA583	Human Resource Management	2007
Monash University	MKF2111	Buyer Behaviour		No equivalent.	2008

Monash University	MKF5630	Services Marketing An in-depth analysis of the marketing techniques that apply to service organisations and industries including service design and delivery, customer service, service quality measurement and internal marketing. Assessment: Assignment(s): 40% + Examination (2 hours): 60%		No equivalent.	2008
Monash University	MKF9120	Marketing Research	BEA681	Statistics for managers Please Note: This unit is not equivalent, but Marketing students can take MKT9120 instead of BEA681.	13/1/2009
Monash University	MKW1120	Marketing Theory and Practice		No equivalent.	2008
Monash University	MKW2402	Consumer Behaviour Behavioural concepts and theories relating to consumer behaviour and consumer decision making process. Study of consumer behaviour influenced by individuals' socio-cultural factors such as family, social groups and group processes, social class, culture and subculture and consumers' individual factors such as motivation and needs, perception, learning, personality and lifestyle attitudes. Overview of organisational buying. Assessment: Assignment(s): 50% + Examination (3 hours): 50%	BMA252	Consumer Behaviour	12/208
Monash University	MKW2420	Marketing Research Methods	BMA205	Business Research Methods	12/1/2008
Monash University	MKW2460	Integrated Marketing Communication	BMA255	Marketing Communications	16/10/2007
Monash University	MKW3121	Marketing Planning and Implementation	BMA351	Marketing Management	9/12/2008
Monash University	MKW3440	Marketing Strategy	N/A	No equivalent.	2008

Nanjing University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
--------------------	-----------	------------	----------------	-----------------	-----------------------

Ngee Ann Polytechnic	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
----------------------	-----------	------------	----------------	-----------------	-----------------------

Nilai University College	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
--------------------------	-----------	------------	----------------	-----------------	-----------------------

Odette School of Business	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
---------------------------	-----------	------------	----------------	-----------------	-----------------------

Open University Australia	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
---------------------------	-----------	------------	----------------	-----------------	-----------------------

Open University Australia	BLW22	Taxation	BFA391	Taxation. More information required.	11/5/2009
---------------------------	-------	----------	--------	--------------------------------------	-----------

Open University Australia	MAN14	Project Management		No Equivalent Accept as Unspecified elective at level 200	11/6/2008
---------------------------	-------	--------------------	--	---	-----------

Open University Australia	MAN22	Human Resource Management	BMA121	Management of Human Resources	16-Apr-07
---------------------------	-------	---------------------------	--------	-------------------------------	-----------

Open University Australia	MAN31	Strategic Management	BMA302	Strategic Management	11/6/2008
---------------------------	-------	----------------------	--------	----------------------	-----------

Portman College	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Queensland University of Technology	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Queensland University of Technology	AMB202	Integrated Marketing Communications	BMA255	Marketing Communications	23/1/2008
Queensland University of Technology	AMB222	Media Planning	n/a	No equivalent.	29-Apr-09
Queensland University of Technology	AMB260	Public Relations Theory and Practice	n/a	No equivalent.	29-Apr-09
Queensland University of Technology	AMB340	Services Marketing	BMA258	Services Marketing	23/1/2008
Queensland University of Technology	AMB341	Strategic Marketing	n/a	No equivalent.	29-Apr-09
Queensland University of Technology	AMN442	Marketing Management	n/a	No equivalent.	29-Apr-09
Queensland University of Technology	BSB111	Business Law and Ethics	n/a	No equivalent.	11-May-09
Queensland University of Technology	BSB113	Economics	n/a	No equivalent.	1-May-09
Queensland University of Technology	BSB114	Government, Business and Society	n/a	No equivalent.	2008
Queensland University of Technology	BSB115 + MGB222	Management, People and Organisations Managing Organisations	BMA101	Introduction to Management	2008
Queensland University of Technology	BSB119	International and Electronic Business	n/a	No equivalent.	2008
Queensland University of Technology	BSB126	Marketing	BMA151	Principles of Marketing	2008
Queensland University of Technology	GSN401	Managing in the Global Business Environment	BMA774	International Business Management	2-Jul-08
Queensland University of Technology	IBB210	Export Management	n/a	No equivalent.	29-Apr-09
Queensland University of Technology	IBB213	International Marketing	BMA382	International Marketing	29-Apr-09
Queensland University of Technology	MGB309	Strategic Management	n/a	No equivalent.	29-Apr-09
Queensland University of Technology	MMK277	Marketing management	BMA351	Marketing Management	23/1/2008
Queensland University of Technology	NGB207	Human Resource Issues and Strategy	BMA330	Strategic Issues in Human Resource Management	2008

RMIT University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
RMIT University	BAF13159	Finance and Accounting for Business	BFA707	The Accounting Framework	8-Jul-08
RMIT University	BAF11026	Risk Management	n/a	3rd year so no equivalency allowed.	1-May-09
RMIT University	BAF1032	Superannuation and Retirement Planning	n/a	Insufficient information.	8/5/2009
RMIT University	BUSM1094	Introduction to Organisational Behaviour	BMA201	Organisational Behaviour	14-Jan-08
RMIT University	BUSM1137	Human Resource Development	BMA324	Human Resource Development	14-Mar-08
RMIT University	BUSM1222	International Management	BMA181	Introduction to International Business	14-Jan-08
RMIT University	BUSM2449	International Human Resource Management	BMA381	International Resource Management	14-Mar-08
RMIT University	BUSM3119	Human Resource Management	BMA121	Management of Human Resources	14-Mar-08
RMIT University	BUSM3114	Workplace Employment Relations	BMA313	Advanced Employee Relations	2-Feb-09
RMIT University	BUSM3125	Strategic Management	BMA302	Strategic Management	30-Apr-08
RMIT University	ECON1030	Business Statistics 1	BEA140	Quantitative Methods Note: There is no financial maths so they have to get that from another unit if they want to pursue a finance major.	25/11/2008

RMIT University	JUST1028	Company Law (City Campus)	n/a	Insufficient information.	8/5/2009
RMIT University	JUST1151	Company Law (Vietnam)	n/a	Insufficient information.	8/5/2009
RMIT University	MKTG1048	Sales Strategy and Communication Skills		1 unspec. Level 200 elective	30-Apr-08
RMIT University	MKTG1053	Services Quality	BMA258	Services Marketing	14-Jan-08
RMIT University	MKTG1061	Global Marketing	BMA382	International Marketing	29-Apr-09
RMIT University		Global Marketing (offshore)	BMA382	International Marketing	29-Apr-09
RMIT University	MKTG1237	Fashion Promotion		No Equivalent	21-Apr-08
RMIT University	OMGT1044	Service Management		Not equivalent to BMA225/325	14-Nov-08

Singapore Polytechnic	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
-----------------------	-----------	------------	----------------	-----------------	-----------------------

Southern Cross University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
---------------------------	-----------	------------	----------------	-----------------	-----------------------

Swinburne University of Technology	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Swinburne University of Technology	BUM3602	Services Marketing And Management		No Equivalent. Insufficient information.	29-Apr-09
Swinburne University of Technology	HBC224	Financial Management	BFA181	Financial Management	19/5/2008
Swinburne University of Technology	HBH226	Strategic Human Resource Management	BMA121	Management of Human Resources	19-May-08
Swinburne University of Technology	HBH323	International Human Resource Management and Diversity		No Equivalent. Insufficient information.	29-Apr-09
Swinburne University of Technology	HBH580	Strategic Human Resource Management	BMA583	Human Resource Management	22-Feb-08
Swinburne University of Technology	HBM272	eMarketing		No Equivalent. Insufficient information.	29-Apr-09
Swinburne University of Technology	HBM331	Services Marketing and Management	BMA258	Services Marketing	25-Nov-08
Swinburne University of Technology	HBS680	Corporate Strategies and Entrepreneurship	BMA799	Strategic Management	
Swinburne University of Technology	HBS689	Management and Innovation		Unspecified Elective	22-Feb-08
Swinburne University of Technology	HGM502	Product and Market Strategy	BMA584	Marketing Management	22-Feb-08
Swinburne University of Technology	HGM503	Financial Data and Decision Making	BEA681	Statistics for Managers	22-Feb-08
Swinburne University of Technology	HGM505	Opportunity Evaluation		Unspecified Elective	22-Feb-08
Swinburne University of Technology	HGM506	Leading, Following and Team Dynamics	BMA581	Organisational Behaviour	22-Feb-08
Swinburne University of Technology	HGM553	Business Strategy		Unspecified Elective	22-Feb-08
Swinburne University of Technology	HGM554	Ebusiness Design for Competitive Advantage		Unspecified Elective	22-Feb-08

Towson University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
-------------------	-----------	------------	----------------	-----------------	-----------------------

Unity College International	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
-----------------------------	-----------	------------	----------------	-----------------	-----------------------

University of Adelaide	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
University of Adelaide	Accounting 2001	Management Accounting 2	BFA261	Management Accounting	30/1/2009
University of Adelaide	ACCTING1005	Accounting Method 1	BFA103	Accounting and Financial Decision Making	30-Jan-09

University of Adelaide	COMMGMT 2007	Organisational Behaviour 2	BMA201	Organisational Behaviour	19/12/2008
------------------------	--------------	----------------------------	--------	--------------------------	------------

University of Basel	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
University of Basel		Business Competition Policy + Conducting Business Negotiations + Business Politics & Policy in the USA: A Comparison with Europe + Mergers & Acquisitions.		2 Unspecified Electives	5-Mar-07

Uni of California: Berkeley	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Uni of California: Berkeley	AFM311	Advanced Financial Accounting	BFA301	Advanced Financial Accounting	18-Oct-05

University of Canberra	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
University of Canberra	4207	Introduction to Management	BMA101	Introduction to Management	2008
University of Canberra	4977	Introduction to Business Law	BFA141	Commercial Transactions	2008
University of Canberra	5617	Accounting for Managers	BFA103	Accounting & Financial Decision Making	2008
University of Canberra	6355	Intro to Economics	BEA110	Economics for Business. Equivalent if taken w	Sem 2, 08
University of Canberra	6360	Accounting Systems & Practices	n/a	Insufficient information.	2008
University of Canberra	7371	Strategic Management	BMA302	Strategic Management	21-Jan-09

University of Melbourne	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Uni of Melbourne	325-201	Organisational Behaviour	n/a	no Equivalent. Insufficient information.	29/4/2009
Uni of Melbourne	325-202	Consumer Behaviour	BMA252	Consumer Behaviour	23-Feb-07

University of New England	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
University of New England	AFM211	Financial Accounting 1	BFA201	Financial Accounting	9-Oct-07
University of New England	AFM312	Auditing	BFA303	Auditing (equivalent if based on Australian stan	8-May-09
University of New England	AFM331	Financial Statement Analysis	n/a	No equivalent.	8-May-09
University of New England	ECON226	Benefit-Cost Analysis	BEA3XX	Evaluating Alternatives	13-May-09
University of New England	ECON243	Australian Economic Institutions and Performance	n/a	No equivalent. Insufficient information.	1-May-09
University of New England	GSB702	Fundamentals of Accounting & Finance for Managers	BFA772	Finance for Managers	20-Feb-07
University of New England	MM202	International Business	n/a	No equivalent. Insufficient information.	29/4/2009
University of New England	MM214	Services Marketing	n/a	No equivalent. Insufficient information.	29/4/2009

The University of Newcastle	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
The University of Newcastle	GEEO6470	Money & Banking	BFA703	Introduction to Financial Management	25-Jun-08

University of NSW	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
-------------------	-----------	------------	----------------	-----------------	-----------------------

University of NSW	FINS3616	International Business Finance	BEA384	International Finance	13/5/2009
University of NSW	FINS3630	Bank Financial Management		Unspecified credit at 3rd year.	13/5/2009
University of NSW	FINS4774	Financial Decision Making Under Uncertainty		Unspecified credit at 3rd year.	13/5/2009
University of NSW	LAWS4010	Business Associations 1	BFA241	Corporate Regulation and Accountability	8/5/2009
University of NSW	MARK3071	International and Global Marketing	n/a	No equivalent. Insufficient information.	29-Apr-09
University of NSW	MARK3082	Strategic Marketing Management	n/a	No equivalent. Insufficient information.	29-Apr-09

Uni of Northern Bristish Columbia	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Uni of Northern Bristish Columbia	Comm 340	Marketing Communications	BMA255	Marketing Communications	16/10/2007
Uni of Northern Bristish Columbia	COMM211 + COMM312	Managerial Accounting + Intermediate Managerial Accounting	BFA261	Management Accounting	10-Aug-07
Uni of Northern Bristish Columbia	COMM411	Advanced Management Accounting		1 Unspecified Elective at level 200.	10/8/2007
Uni of Northern Bristish Columbia	RRT204	Visitor Behaviour		1 Unspec. Level 2 Elective	15-Jan-07
Uni of Northern Bristish Columbia	RRT306	Indigenous Tourism & Recreation		1 Unspec. Level 3 Elective	15-Jan-07
Uni of Northern Bristish Columbia	RRT400	Ecology, Management & Design	BMA207	Sustainable Tourism	15-Jan-07

University of Queensland	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
University of Queensland	ACCT1101	Accounting for Decision Making	n/a	No equivalent.	8/5/2009
University of Queensland	ACCT3101	Auditing & Public Practice	BFA303	Auditing	18/5/2007
University of Queensland	ECON3700	Environmental Economics	BEA301	Environmental Economics	18/5/2007
University of Queensland	FINM3401	Corporate Finance	BEA343	Corporate Finance	18/5/2007
University of Queensland	FINM3405	Derivatives & Risk Management	BEA380	Derivative Securities	18/5/2007
University of Queensland	MGTS3602	Managing Workplace Conflict	n/a	No equivalent.	29/4/2009
University of Queensland	MKTG2503	Services Marketing	n/a	No equivalent.	29/4/2009
University of Queensland	MKTG3501	Strategic Marketing	n/a	No equivalent.	29/4/2009
University of Queensland	PHIL1020	Introd to Logic	HPA291	Introduction to Logic	28/9/2007

University of South Australia	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
University of South Australia	ACCT1006	Financial Accounting 1		Maybe BFA104 but more information required.	2009
University of South Australia	ACCT3005	Auditing Theory and Practice	BFA303	Auditing	22/12/2008
University of South Australia	BANK1002	Financial Management	BFA181	Financial Management	17/10/2007
University of South Australia	BANK1005	Derivatives and Securities Markets		1 Unspecified elective at level 100	22/10/2007
University of South Australia	BUSS3025	International and Comparative Human Resource Management	BMA381	International HRM	2009
University of South Australia	ECON 1006	Microeconomics	BEA1XX PE1	Principles of Economics-1	1-May-09
University of South Australia	ECON1007	Macroeconomics	BEA1XX PE2	Principles of Economics-2	1-May-09

University of South Australia	MARK1008	Buyer and Consumer Behaviour	BMA252	Consumer Behaviour	16-Oct-07
-------------------------------	----------	------------------------------	--------	--------------------	-----------

University of South Florida	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
University of South Florida	ECO3101	Price Theory	BEA200	Intermediate Microeconomics	16-Oct-07
University of South Florida	MAR 3823-002	Marketing Management		No Equivalent: Insufficient detail on the content of the course.	15-Aug-07

University of Southern Denmark	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
University of Southern Denmark		Diversity Management	BMA381	International Human Resource Management	5-Mar-07
University of Southern Denmark		Tourism Marketing		1 Unspecified Tourism Elective	5-Mar-07
University of Southern Denmark		Tourism, Culture and Events	HTA390	History & Heritage	5-Mar-07

University of Southern Queensland	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
University of Southern Queensland	ACC1101	Accounting for Decision Making	BFA103	Equivalent to BFA103 Accounting and Financial Accounting	11-May-09
University of Southern Queensland	ACC2101	Financial Accounting Systems (previously: Accounting Info. Systems)	BFA221	Accounting Information Systems	4-Jun-07
University of Southern Queensland	ACC2113	Management Accounting 1	BFA261	Management Accounting	5-Feb-08
University of Southern Queensland	ACC3115	Company Accounting	BFA301	Advanced financial accounting	22-Jun-07
University of Southern Queensland	ACC3116	Financial Accounting Theory	BFA302	Accounting Theory	4-Jun-07
University of Southern Queensland	ACC5213	Cost & Management Accounting	BFA712	Management & Cost Accounting	17-Feb-08
University of Southern Queensland	ACC5215	Corporate Accounting	BFA705	Financial & Corporate Accounting	18-Jun-08
University of Southern Queensland	ACC5216	Accounting Theory	BFA715	Accounting Theory	18-Jun-08
University of Southern Queensland	ACC5502	Accounting for Managers	BFA103	Accounting and Financial Decision Making	11-May-09
University of Southern Queensland	AFW3041	Auditing	BFA303	Auditing	4-Jan-07
University of Southern Queensland	CIS1001	Introduction to Business Programming	n/a	No equivalent unit in economics & finance	1-May-09
University of Southern Queensland	CIS5001	Information System for Managers	BFA704	Organisational Risk, Technology & AIS	17-Feb-08
University of Southern Queensland	INR1001	Global Transitions and Human Security	n/a	No equivalent. Insufficient information.	1-May-09
University of Southern Queensland	ECO2000	Macroeconomics for Business and Government	BEA1XX PE2	Principles of Economics-2	1-May-09
University of Southern Queensland	ELC1101	Introduction to Electronic Commerce	n/a	No equivalent.	11-May-09
University of Southern Queensland	FIN1101	Financial Management	BFA181/281	Financial Management	5-Feb-08
University of Southern Queensland	FIN1103	Financial Markets	n/a	Assessed by MB as not equivalent to any unit.	20-Dec-07
University of Southern Queensland	FIN1106	Personal Finance Planning	n/a	Insufficient information.	13-May-09
University of Southern Queensland	FIN2101	Finance Theory and Applications	BEA343	Corporate Finance	13-May-09
University of Southern Queensland	FIN2105	Portfolio Management	BEA286	Investment Analysis	13-May-09
University of Southern Queensland	FIN2108	Credit Analysis and Lending Management	n/a	Insufficient information.	13-May-09
University of Southern Queensland	LAW1101	Introduction to Law	n/a	No equivalent.	11-May-09
University of Southern Queensland	LAW2106	Law of Business Organisations	n/a	No equivalent.	11-May-09
University of Southern Queensland	LAW2301	e-Law	n/a	No equivalent.	11-May-09
University of Southern Queensland	LAW3130	Revenue Law and Practice	BFA391	Taxation	2-Oct-07
University of Southern Queensland	LAW3131	Revenue Law and Practice II	BFA391	Equivalent to BFA391 Taxation if taken in conjunction with BFA391	11-May-09

University of Southern Queensland	LAW5230	Taxation Law	BFA391	Equivalent to BFA391 Taxation if taken in com	11-May-09
University of Southern Queensland	MGT1000	Organisational Behaviour	BMA201	Organisational Behaviour	4-Jun-07
University of Southern Queensland	MGT1001	Human Resource Management	BMA121	Management of Human Resources	1-Feb-07
University of Southern Queensland	MGT1200	Business Communication	BMA211	Business Communication	22-Jun-07
University of Southern Queensland	MGT2000	Staffing and Remuneration	n/a	No equivalent. Insufficient information.	29-Apr-09
University of Southern Queensland	MGT2001	Management of Workplace Health and Safety	n/a	No equivalent. Insufficient information.	29-Apr-09
University of Southern Queensland	MGT2002	Managing Organisations	n/a	No equivalent. Insufficient information.	29-Apr-09
University of Southern Queensland	MGT2004	People Development (previously: HRD)	BMA224/324	Human resource Development	11-Jan-08
University of Southern Queensland	MGT2006	Employment Relations	BMA241	Workplace Relations	22-Jun-07
University of Southern Queensland	MGT2007	Leadership	n/a	No equivalent. Insufficient information.	29-Apr-09
University of Southern Queensland	MGT2103	Business Logistics	n/a	No equivalent. Insufficient information.	29-Apr-09
University of Southern Queensland	MGT3000	Managing Workplace Relations	BMA313	Advanced Employee Relations	23-Jan-08
University of Southern Queensland	MGT3001	International Management	n/a	No equivalent. Insufficient information.	29-Apr-09
University of Southern Queensland	MGT5000	Management and Organisational Behaviour	n/a	No equivalent. Insufficient information.	29-Apr-09
University of Southern Queensland	MGT8002	Strategic Management	n/a	No equivalent. Insufficient information.	29-Apr-09
University of Southern Queensland	MKT1001	Introduction to Marketing	BMA151/251	Principles of Marketing	22-Jun-07
University of Southern Queensland	MKT1002	Consumer Behaviour	BMA252	Consumer Behaviour	24-May-07
University of Southern Queensland	MKT2002	International Marketing	n/a	No equivalent. Insufficient information.	29-Apr-09
University of Southern Queensland	MKT2004	Marketing Channels	n/a	No equivalent. Insufficient information.	29-Apr-09
University of Southern Queensland	MKT2020	Sports Marketing	n/a	No equivalent.	29-Apr-09
University of Southern Queensland	MKT3001	Market Research	BMA205	Business Research methods	29-Apr-09
University of Southern Queensland	MKT3201	Applied Administration	n/a	No equivalent. Insufficient information.	29-Apr-09
University of Southern Queensland	MKT5000	Marketing Management	BMA151	Principles of Marketing	29-Apr-09
University of Southern Queensland	MKT8001	Buyer Behaviour	BMA252	Consumer Behaviour	29-Apr-09
University of Southern Queensland	MKT8002	International Marketing and Management	BMA382	International Marketing	29-Apr-09
University of Southern Queensland	MKT8022	Management Framework	n/a	No equivalent. Insufficient information.	29-Apr-09

University of the Sunshine Coast	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
University of the Sunshine Coast	ACC321	Auditing and Professional Practice		Insufficient information.	8/5/2009

University of Sydney	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
University of Sydney	ECOS3005	Industrial Organisation	BEA305	Industrial Organisation	13/5/2009
University of Sydney	ECOS3006	International Trade	BEA202	International Economics	1/5/2009
University of Sydney	ECOS3008	Labour Economics	n/a	No equivalent unit.	1/5/2009
University of Sydney	MKTG2112	Consumer Behaviour	n/a	Insufficient information.	13/5/2009
University of Sydney	MKTG3114	New Products Marketing	n/a	Insufficient information.	13/5/2009
University of Sydney	WORK2210	Strategic Management	n/a	Insufficient information.	13/5/2009

University of Technology Sydney	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
University of Technology Sydney	25620	Derivative Securities	BEA380	Derivative Securities	23/7/2007

University of Warwick	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
University of Warwick	EC104	World Economy Theory and History		1 Unspec. Level 1 Elective	5-Mar-07
University of Warwick	EC205	Development Economics		1 Unspec. Economic Policy Elective at Level 2	5-Mar-07
University of Warwick	EC206	The Industrial Revolution		1 Unspec. Economics Elective at Level 2	5-Mar-07
University of Warwick	EC303	The British Economy in the 20th Century		1 Unspec. Economic Policy Elective at Level 3	5-Mar-07

University of Western Australia	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
University of Western Australia	ECON2235	International Trade	BEA202	International Economics	1/5/2009
University of Western Australia	ECON2272	Mathematics for Economists		Unspecified credit at 2nd year.	13/5/2009
University of Western Australia	ECON3350	Money, Banking and Financial Markets	BEA321	Banking and Financial Institutions	13/5/2009
University of Western Australia	ECON3365	Macroeconomic Theory	BEA320	Macroeconomic Theory and Policy	13/5/2009
University of Western Australia	ECON3371	Econometrics		Unspecified credit at 3rd year.	13/5/2009
University of Western Australia	LAWS3309	Workplace Law	n/a	Insufficient information.	8/5/2009
University of Western Australia	MKTG2238	Advertising and Promotion	n/a	No equivalent	29/4/2008

University of Western Sydney	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
University of Western Sydney	200102	Accounting Philosophies and Theories	BFA302	Accounting Theory	12/11/2007
University of Western Sydney	200107	Auditing Principles	BFA303	Auditing	12/11/2007
University of Western Sydney	200114	Accounting Information Systems	BFA221	Accounting Information Systems	12/11/2007
University of Western Sydney	200049 and 200046	Macroeconomics and Microeconomics	BEA110	Economics for Business	24/5/2007
University of Western Sydney	200488	Corporate Financial Management	BFA181	Financial Management	12/11/2007
University of Western Sydney	200032.2	Statistics for Business	BEA140	Quantitative Methods	9/02/2009 Note: There is no coverage of Financial Maths. If want to do a Finance maj. then not equivalent to BEA140.
University of Western Sydney	200109.3	Corporate Accounting Systems	BFA301	Advanced Financial Accounting	21/1/2009
University of Western Sydney	200182.1	Quantitative Techniques	BEA140	Quantitative Methods	21/1/2009
University of Western Sydney	200187.1	Taxation Law	BFA391	Taxation	21/1/2009
University of Western Sydney	61427.1	Micro Employment Relations: Local and Regional Networks	n/a	Insufficient information.	13/5/2009
University of Western Sydney	61613.1	Strategic Management	n/a	Insufficient information.	13/5/2009
University of Western Sydney	61726.1	Services Marketing	n/a	Insufficient information.	13/5/2009
University of Western Sydney	61771.1	International Marketing	n/a	Insufficient information.	13/5/2009

University of Windsor	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
University of Windsor	04-74-439 (01)	Marketing Strategy		No Equivalent	16/10/2007
University of Windsor	74-338-01 /30	Retail Marketing Management		No Equivalent	16/10/2007

University of Wollongong	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
University of Wollongong	COMM121	Quantitative Methods I	BEA681	Statistics for Managers	1-Jul-08
University of Wollongong	COMM121	Quantitative Methods I	BEA140	Quantitative Methods	9/12/08 Note: If student wants to do a Finance major then they need financial maths from another unit.
University of Wollongong	ECON101 + ECON111	Macroeconomic Essentials for Business + Introductory Microeconomics	BEA683	Economics for Managers	1-Jul-08
University of Wollongong	LAW302	Law of Business Organisations	BFA2/341	Corporate Regulation & Accountability	9-Dec-08
University of Wollongong	MARK270	Services Marketing	BMA258	Services Marketing	9-Dec-08
University of Wollongong	MARK344	Marketing Strategy	BMA351	Marketing Management	9-Dec-08
University of Wollongong	MGMT102	Business Communications	BMA211	Business Communication	9-Dec-08
University of Wollongong	MGMT389	International Business Management	BMA181	Introduction to International Business	9-Dec-08

Uppsala University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Uppsala University	2FE404	International Business	BMA281	Introduction to International Business	4/6/2007
Uppsala University	2FE406	Management Consulting		1 Unspecified level 2 elective	4/6/2007
Uppsala University	2FE603	Organisations in a Global Society	BMA208	Electronic Marketing	4/6/2007
Uppsala University	2FE809	Managing Contemporary Organisations	BMA213	Entrepreneurship & Creativity	4/6/2007

Victoria University	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Victoria University	BEO5538	Economics	n/a	No equivalent. Insufficient detail.	1/5/2009
Victoria University	BLO2207	Employment Law	n/a	No equivalent. Insufficient detail.	1/5/2009
Victoria University	BMO3422	Strategic Management	n/a	No equivalent. Insufficient detail.	1/5/2009

Victoria Uni of Technology	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
Victoria Uni of Technology	BHO2285	Marketing Research	BMA205	Business Research Methods	28/2/2007

Xi'an University of Architecture & Technology	Unit Code	Unit Title	Utas Unit Code	Utas Unit Title	Date of Last Approval
---	-----------	------------	----------------	-----------------	-----------------------