

***Geopolitics and its Impacts
on International Business
Decisions: A Framework for
a Geopolitical Paradigm of
International Business***

**Sharif N As-Saber, Peter W Liesch
& Peter J Dowling**

Sharif N As-Saber
School of Management
University of Tasmania
GPO Box 252–16, Hobart, Tasmania 7001
Telephone: +61 (3) 6226 2310
Fax: +61 (3) 6226 2808
E-mail: Sharif.As-Saber@utas.edu.au

Peter W Liesch
Graduate School of Management
University of Queensland
St Lucia, Queensland 4072
Telephone: +61 (7) 3365 7209
Fax: +61 (3) 3365 6988
E-mail: P.Liesch@gsm.uq.edu.au

&
Peter J Dowling
School of Management
University of Tasmania
Locked Bag 1-316, Launceston, Tasmania 7250
Telephone: +61 (3) 6224 3569
Fax: +61 (3) 6224 3100
E-mail: Peter.Dowling@utas.edu.au

University of Tasmania

***School of Management
Working Paper Series***

No. 21–01
ISSN 1440–4834
ISBN 0 85901 939 X

Contact Information

All enquiries should be directed to:

School of Management
University of Tasmania

Locked Bag 1–316
Launceston
Tasmania 7250
Australia

GPO Box 252–16
Hobart
Tasmania 7001
Australia

Telephone: (03) 6324 3330
Facsimile: (03) 6324 3369

Telephone: (03) 6226 7686
Facsimile: (03) 6226 2808

E-Mail: General.Info@mgmt.utas.edu.au

WWW: <http://www.comlaw.utas.edu.au/management/wps>

Series List

Number	Author/s and Title
95-01	Sara L McGaughey, Roderick D Iverson & Helen L De Cieri <i>Structure of Work-Related Preferences in Three Nations: Implications for International Human Resource Management</i>
95-02	Bernard Barry, Peter J Dowling & Graeme Tonks <i>Management Education in Australia</i>
96-01	Occasional Paper: <i>Customers' Perceptions of Service Provided by Financial Institutions in Tasmania—The 1995 Survey</i>
96-02	Sara L McGaughey & Helen L De Cieri <i>Convergence and Divergence in International Management: Reassessing the Dynamics</i>
96-03	Dawn Birch & Peter Liesch <i>Barter Exchange Among Australian Enterprises: An Empirical Investigation</i>
96-04	Peter J Dowling & Cathy Fisher <i>The Australian HR Professional: A 1995 Profile</i>
96-05	Cherrie Jihua Zhu & Peter J Dowling <i>An Unsuccessful Joint Venture in China: Case and Analysis</i>
97-01	Chris Poulson & Dallas Hanson <i>Generative Men, Generative Management: Helping Masculine Managers Adapt to the Emerging Management Paradigm</i>
97-02	Jim Garnham & John Streeter <i>Enterprise Bargaining in Tasmania: A Review of the Legislation in Operation</i>
97-03	Peter W Liesch & Gary A Knight <i>The Creation of Small Firm Internationalisation Readiness through Information Internalisation</i>
97-04	Peter Holland <i>Meeting the Challenge of Declining Union Membership</i>
97-05	Dallas Hanson & Rhett H Walker <i>Ecologically Based Macro-Marketing and Management of Tasmania as a Tourism Destination</i>
97-06	Peter W Liesch & Aspy P Palia <i>Attitudes of Managers of Australian International Business Firms Toward International Countertrade</i>

- 97-07 Peter W Liesch
Understanding Exchange: Information, Internalisation and Organisation in Some Domestic and International Exchanges
- 97-08 John Steen, Dallas Hanson & Peter W Liesch
Collaborative Research and Development: New Insights from Recent Models of the Innovation Process
- 98-01 Stephen C Cahoon, Jim Garnham & Jacqueline A Flint
An Empirical Investigation of the Functions of the Australian Shop Steward
- 98-02 Helen L De Cieri & Peter J Dowling
Strategic International Human Resource Management: An Asia-Pacific Perspective
- 98-03 Don Lambertson
The Study of Information: Interdisciplinary Messages
- 98-04 Sharif N As-Saber, Peter J Dowling & Peter W Liesch
The Role of International Human Resource Management in International Joint Ventures: A Study of Australian-Indian Joint Ventures
- 98-05 Lindsay Nelson & Peter J Dowling
Electricity Industry Changes: A Contextualist Case Analysis in Tasmania
- 98-06 Harvey Griggs
Managers, Education and Training, and Organisational Performance in the Disability Sector
- 98-07 Peter Lamb & Peter W Liesch
Evolution of an Internationalisation Culture in the Small Firm
- 98-08 Peter Holland & Peter J Dowling
Achieving Competitive Advantage through New Patterns of Work: The Australian Experience
- 98-09 Helen L De Cieri
Occupational Health & Safety in Australia: An Example for Asia-Pacific Neighbours?
- 98-10 Lindsay Nelson & Peter Holland
Rethinking 12 Hour Shifts
- 99-01 Peter J Dowling
Completing the Puzzle: Issues in the Development of the Field of International Human Resource Management
- 99-02 Craig R Littler & Peter Anthony Innes
How Firms Contract—A Longitudinal Study of the Effects of Downsizing on Firm Employment Structures
- 99-03 Ken Peattie, Dallas Hanson & Rhett H Walker
Key Issues in Eco-tourism Development: A Tale of Two Islands
- 99-04 Lorraine Carey
Ethical Dimensions of a Strategic Approach to HRM: An Australian Perspective

- 99-05 Dallas J Hanson, John T Steen & Wayne O'Donohue
Management of Basic Research and Development: Lessons from the Australian Experience
- 99-06 Andrew Smith & Peter J Dowling
Towards a Theory of Enterprise Training: Propositions of a Future Research Agenda
- 99-07 John T Steen, Dallas Hanson & Robert D White
"Actor-Networks" as a Theoretical Lens for the Strategic Management of Knowledge in Organizations
- 99-08 Graeme R Tonks & Peter J Dowling
Bougainville Copper: A Case Analysis in International Management
- 99-09 Lorraine E Carey, R Gary Crone & Peter J Dowling
Ethics in Human Resource Management: Theory & Practice
- 20-01 John T Steen & Peter Innes
Fortress or Sponge? Using Organisational Structure to Manage the Flow of Information in Australian R&D Intensive Firms
- 20-02 Dallas Hanson, John T Steen & Robert White
Corporate Governance, Interformance and Legitimacy: A Case-Study of Annual Reports
- 20-03 Chris Poulson
Shame: The Master Emotion?
- 20-04 Harvey E Griggs
Corporatisation of the Nonprofit Sector: Strategic Planning and Organisational Performance in Disability-Based Organisations
- 20-05 Peter J Holland, Peter J Dowling & Peter A Innes
Principles, Policies and Practices of CEO Compensation in Australia: Is there a Relationship?
- 20-06 Robert White & Dallas Hanson
Rationality and rhetoric in the corporate world: The corporate annual report as an Aristotelian genre
- 20-07 Peter J. Dowling, Peter W. Liesch, Jacqueline A. Flint, Sharif N. As-Saber, Kwong Chan and Peter A. Innes
Strategies in Exporting Firms: A Study of Australian Small to Medium Enterprises Exporting to Asia
- 20-08 Samantha Chadwick & Dallas Hanson
Environmental Management, Structure, Networks & Information Exchange: The Case of a Tasmanian Pulp and Paper Mill